

#### 职场通用篇 (第二版)

# 新素养英语基株

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#### 课件使用引导

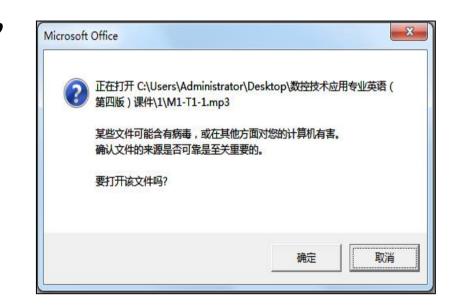
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1. 如有" ( )"音频图标按钮,可点击该按钮,调用外链音频文

注意: 当调用外链文件弹出阻止对话框时, 请点击"确定"按钮。

2. 在全屏播放课件时,如要切换出音频播 放界面,可按 Alt + 🔤 键,或按 🕡 键调 出导航栏,点击音频播放器即可。



#### Learning Objectives:

#### In this unit, you will

- © talk about how to work effectively on a team;
- © read about the qualities of a team player;
- © write a memo in English;
- © expand your vocabulary of the virtues of a good employee;
- © comprehend the meaning of unity in Chinese traditional culture.



## Unit 6 Can You Be a Valuable Member in the Team?



# TONTENT 目录

Enlightening

Enabling

Evaluating

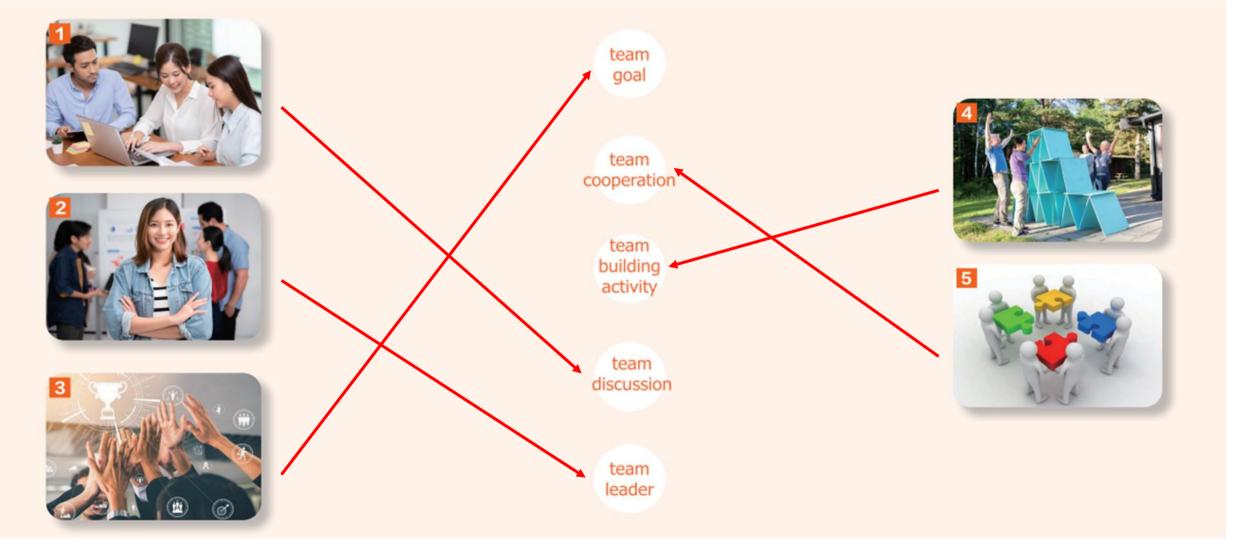






Task (1)

Match the pictures with the elements in a team listed below.



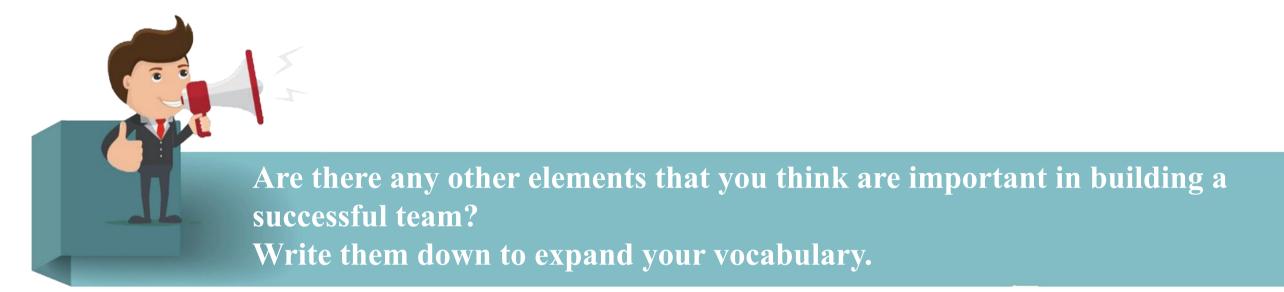












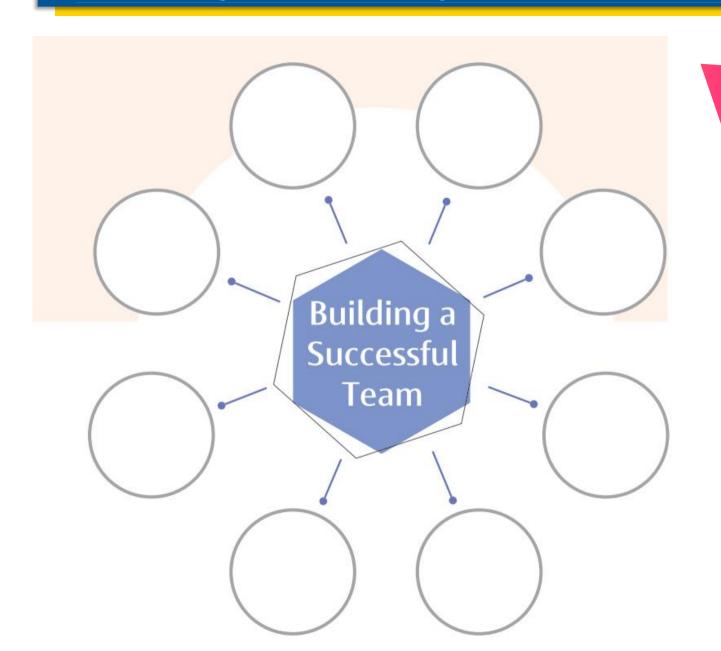














respect, trust,
communication, motivation,
mutual help, shared values,
positive attitude,
harmonious relationship,
commitment,
competence











Task 2

The Marketing Department is building a team in charge of organizing marketing activities. Can you be a valuable member in the team? Talk about your ideas with your classmates.



What are you good at? What can you do for the team?

I am good at \_\_\_\_\_\_, and I can \_\_\_\_\_.



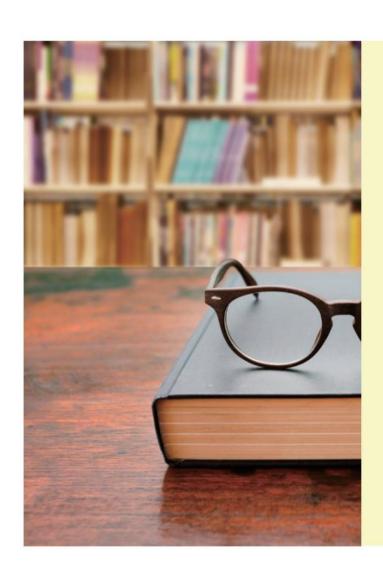












I'm good at ...

drawing and designing

thinking creatively

event planning

communication

...

I can ...

design the leaflet

propose new ideas

organize sales promotion activities

provide training for sales staff

\*\*\*







I'm good at drawing and designing, and I can design the leaflet.

I'm good at thinking creatively, and I can propose new ideas.

I'm good at event planning, and I can organize sales promotion activities.

I'm good at communication and I can provide training for sales staff.





Task (3)

Marketing is not just about flashy ads and funny commercials; it's about setting goals and achieving tangible results. While working with a marketing team, you can discuss with your teammates how to design a successful marketing campaign. Do you know how to host a discussion? Think about what you will do in the following situations.

- I need to host a discussion.
- I need to make sure every team member expresses his/her ideas.
- I need to close a discussion and make a summary.















#### I'm going to lead a team.



Listen to the conversation and choose the best answer to complete each statement. Practice the conversation with your partner.



- Alan has just been promoted to \_\_\_\_\_\_.
- Alan feels \_\_\_\_\_ because he has never led a team before.
- Mary thinks Alan can be a good leader because he is good at \_\_\_\_\_.
- 4 A team leader needs to encourage the team members to \_\_\_\_\_\_.
- 6 After talking with Mary, Alan feels \_\_\_\_\_\_.

- a little nervous
- much more confident
- c sales manager
- work well with each other
- encouraging people









#### 原文

Mary: Hi, Alan. I heard you've been promoted to sales manager last week. Congratulations!

Alan: Thank you, Mary. But I'm feeling a little nervous. I've never led a team before.

Mary: You will do fine. You are a natural leader, and you will lead well.

Alan: You think so, Mary?

Mary: Sure. You are always good at encouraging people.

Alan: Is that important?

Mary: Of course. If you want to build a good team, you need to encourage the team members to work well with

each other, right?

Alan: Right.

Mary: And that's exactly what you are good at.

Alan: Well, I feel much more confident now.

Mary: That's good.





#### I'm going to lead a team.



Alan and Mary continue to talk about how to be a good team leader. Listen to the recording and fill in the blanks with proper words. Role-play this dialogue with your partner.



Alan: Is there anything else I need to (1) be aware of?

Mary: First, make sure your team members understand (2) their own tasks as well as the tasks of their teammates.

Alan: Yes. It will be chaos if they don't know what they should do.

Mary: Second, get to know their skills and (3) working habits.

Alan: Yes. So I can help them to improve their (4) performance.

Mary: Third, you need to (5) find out what motivates your employees.

Alan: Yes again. People need to be motivated to do a (6) better job.











Mary: Fourth, things will change, and your department needs to be able to (7) adapt to changes

Alan: Yes, changes happen every day. I need to get my employees (8) ready for changes.

Mary: All in all, you need to set yourself out as (9) an example for your team members.

Alan: If I want to lead, then I need to (10) prove that I am a good leader. Thank you, Mary.

Mary: You are welcome, Alan.

























#### **Useful Expressions**

#### Making Suggestions

- First, make sure ...
- You'd better ...
- If you want to ..., you need to ...
- It will be effective if you ...
- Things will change, and your department needs to ...













#### A team leader should ...

- have a strong sense of responsibility
- **be** communicative
- be open to other people's ideas
- know how to motivate team members
- be skillful at resolving conflicts ...













Task 3

Listen to the passage about working as a team member and fill in the blanks with proper words. Then practice giving suggestions on how to be a good team member with the useful expressions in the passage.

The following are some recommendations on how to be a good team (1)













The following are some recommendations on how to be a good team member. First, you should participate in group meeting actively. Offering your ideas will keep you an active helper in the decision-making process and show you have an interest in the team.

Second, it is advisable to treat your coworkers with respect. Be polite and try to see things from your coworkers' or boss's perspective.

Third, it is necessary that you set clear goals and evaluate the progress. Setting goals will help you do your work much more effectively. Evaluating those goals regularly will ensure you and your team are making the progress you expect to be making.





If everyone is moving forward together, then success takes care of itself.

#### Reading 1

#### Be a Great Team Player





Have you worked for a team where members all work together in perfect harmony? Being a valuable team member can open new career opportunities for you and help you make progress in your career. The following tips will make you **stand out** as a top team player.

#### **Use Your Strengths**

Do you know what you do best? Perhaps you're good at <u>coming up with</u> creative ideas or <u>motivating</u> others. Find a role within your team that allows you to do what you can do well. It's usually much easier to do tasks when you're good at them.











#### 成为一名优秀的团队成员

1 你曾经是和谐团队的一员吗?成为一名有价值的团队成员可以为 你获取新的职业机会,帮助你在职业生涯中取得进步。以下建议将帮助 你作为优秀团队成员脱颖而出。

#### 发挥优势

2 你知道你最擅长什么吗? 也许你擅长提出创造性的想法或激励他 在你的团队中找到适合你的角色,做你擅长的事情。当你擅长的时 候,做任务通常会容易得多。





#### Be Reliable



Do what you have promised to do on time. If you promise you will finish a task by the end of the day, make sure you do it. If you say you'll attend the 3:30 p.m. meeting, don't be late.

#### Be a Good Communicator

- Be <u>involved</u> and active within the group. If you've got a suggestion that might be more effective, then share it with the group. If people discuss a plan that you think is great, then tell them what an <u>inspiring</u> idea you think it is.
- Successful teamwork is based on respect, communication and making **contributions**. Stay positive, and try to become an effective team player. In doing so, you can improve your workplace and advance in your career.









#### 值得信赖

3 答应过的事就要按时完成。如果你答应在一天结束前完成一项任务,一定要做到。如果你说你要参加下午3:30 的会议,不要迟到。

#### 善于沟通

- 4 在团队中积极参与工作。如果你有一个可能更有效的建议,就与团队成员们分享。如果大家在讨论一个你认为很棒的计划,那么告诉他们你认为这是一个多么启发灵感的想法。
- 5 成功的团队合作基于尊重、沟通和贡献。保持积极,努力成为一名高效的团队成员。这样你能够改善你的职场环境,并在事业上取得进步。





#### **Words and Expresions**



stand out 突出,超群 strength /strenθ/ n. 优势; 力量 come up with 提出,想出 creative /kri'eɪtɪv/ a. 创造性的,有创造力的 motivate /'məʊtɪveɪt/ v. 激励,激发 reliable /rɪˈlaɪəbl/ a. 可靠的,可信赖的 involved /ɪn'vɒlvd/ a. 参与 inspiring/ɪnˈspaɪərɪŋ/a. 启发灵感的,鼓舞人心的 contribution / kɒntrɪ bju: fn/ n. 贡献 workplace /'wɜ:kpleɪs/n. 工作场所;车间











#### If everyone is moving forward together, then success takes care of itself.

Task (1) Comprehension Check
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Choose the best answer to fill in the blank in each statement below.

- 1. The passage aims to \_\_\_\_\_\_.
  - A.persuade people to become a good team player
  - B.discuss the importance of teamwork
  - C.give tips on how to be a successful team member
  - D.how to get new career opportunities
- 2. It will be better for you to \_\_\_\_\_ in your team.
  - A.take on easy tasks
  - C.do creative jobs

- B.play an important role
- D.do what you are good at











- 3. Being reliable means
  - A.keeping your promise
  - B.making sure you attend every meeting
  - C.going to work on time
  - D.promising you will do everything well
- 4. If you have a great idea for the team, you should \_\_\_\_\_
  - A.keep it to yourself
  - B.shareit with other team members
  - C.take action to carry it out
  - D.get involved in activities











- 5. Working as a successful team player will also help in\_\_\_\_\_
  - A. improving your skills
  - B. respecting others
  - C. making friends
  - D. getting you a promotion











#### If everyone is moving forward together, then success takes care of itself.

Task (2) Vocabulary Focus

Fill in the blanks in the following sentences with the words in the box. Change the form if necessary.

### workplace motivate reliable creative contribution

- 1. He made a very positive contribution to the success of the project.
- 2. We are looking for someone who is <u>reliable</u> and hard-working.
- 3. <u>Creative</u> thinking is essential fordesigning advertisements.
- 4. Workplace safety is an important issue in most of the factories.
- 5. How do you <u>motivate</u> people to work hard and efficiently?











If everyone is moving forward together, then success takes care of itself.



Grammar Drill

Change the following sentences into general questions.

1. You have worked for a team where members all work together in perfect harmony.

Have you worked for teams where members all work together in perfect harmony?

2. You know what you do best.

Do you know what you do best?











3. She is a strong, confident woman.

Is she a strong, confident woman?

4. Team sports can build team spirit among students.

Can team sports build team spirit among students?

5. The team finished the project on time.

Did the team finish the project on time?











If everyone is moving forward together, then success takes care of itself.

#### **Grammar Notes**

- 一般疑问句的构成
- ◆含有实义动词的一般疑问句: 助动词+主语+动词原形+其他部分?
- ◆含有 be 动词的一般疑问句: be + 主语 + 其他部分?
- ◆含有情态动词的一般疑问句: 情态动词+主语+动词原形+其他部分?











#### If everyone is moving forward together, then success takes care of itself.

Task 4 Translation Practice

Translate the words in brackets to complete the following sentences.

- 1. Her talents stand out in comparison with the others. (突出)
- 2. I don't want to be involved in this activity.(参与)
- 3. Several members have <u>come up with</u> suggestions of their own. (提出)
- 4. We try to <u>make sure</u> children feel happy on their first day at school. (确保)
- 5. This report is based on accurate information. (以......为基础)











If everyone is moving forward together, then success takes care of itself.



Text Summary

Summarize the text with the help of the useful expressions.

#### 【例文】

Being a valuable team member can help you get new career opportunities and make progress in your career. The following tips will be helpful. First, use your strengths because it's usually much easier to do tasks that you're good at. Second, be reliable. If you promise to do something, you should do it. Third, be a good communicator and get involved in group discussions. To sum up, successful teamwork is based on respect, communication and making contributions.











## If everyone is moving forward together, then success takes care of itself.



#### **Useful Expressions**

- Being a valuable team member can...
- The following tips will...
- It's usually much easier to...
- If you...
- **be** involved in...
- ...is based on...
- In doing so, you can...

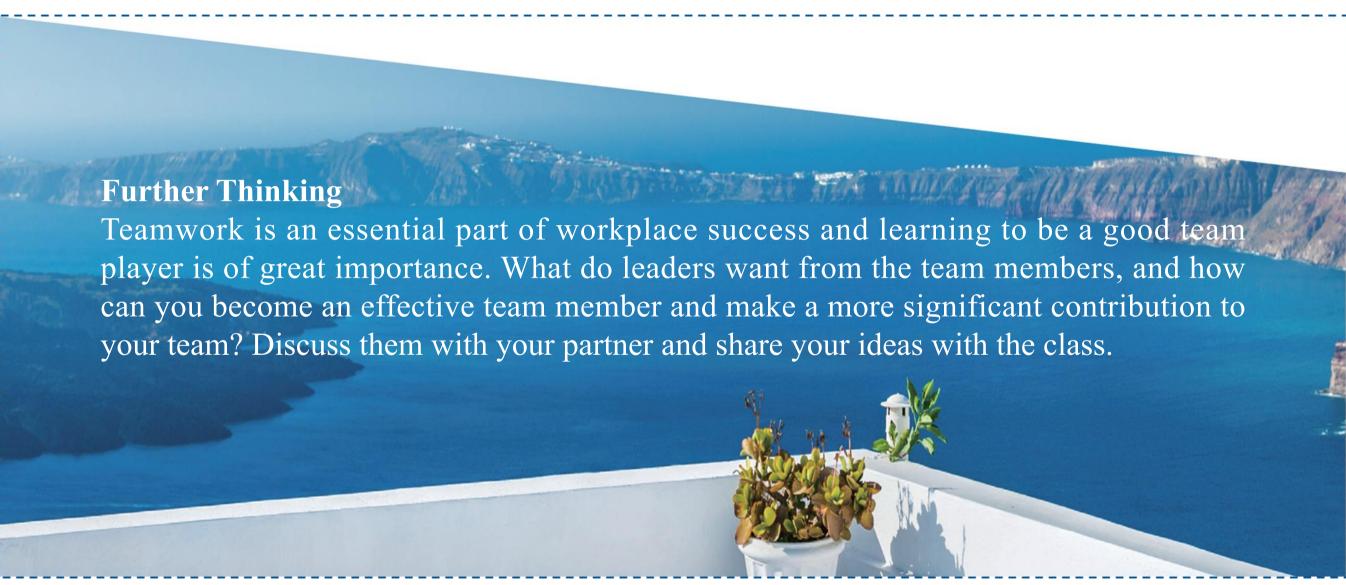






















If everyone is moving forward together, then success takes care of itself.

# **Reading 2**





# Team Spirit

It is a popular **belief** that working in a team with a healthy team spirit **leads to** better results. But what is team spirit? Team spirit is the **willingness** to cooperate as part of a team and achieve a common goal. It enables every individual to work with full **enthusiasm** and **demonstrate** the skills of cooperation.

Honesty among fellow teammates is the basis of good team spirit. Trust and **faith** among the team members will increase a sense of belonging. That's the glue that sticks the people in the team together.







# 团队精神

- 1 人们普遍认为,在一个具有健康团队精神的团队中工作会带来更 好的结果。但什么是团队精神?团队精神是愿意作为团队的一部分进行 合作并实现共同目标的愿望。它使每个人都能以饱满的热情工作,并展 示出合作的技巧。
- 2 队友之间的诚实是良好团队精神的基础。团队成员之间的信任和 信念会增加归属感。这是把团队中的人粘在一起的粘合剂。





Communication is the key to effective teamwork. Everyone in the team must have the **freedom** to express themselves. The final decisions of the group should be made by hearing everyone's opinions and views. The is will enable good idea flow. Listening is also important to encourage two-way communication.

Helping other colleagues demonstrates good team spirit. If an individual has a **pile** of work, other team members can offer help, and people who have the required skills may provide **guidance**.













- 3 沟通是有效团队合作的关键。团队中的每个人都必须有表达自己的 自由。团队的最终决定应该通过听取每个人的意见和看法来作出。这将有 助于实现让好的想法流动起来。倾听对于鼓励双向交流也很重要。
- 4 良好的团队精神还体现在帮助其他团队成员。如果一个人有一大堆 工作,其他团队成员可以提供帮助,具备所需技能的人可以提供指导。





Organizing team building activities can improve team spirit. For example, inviting team members to have lunch together can improve their confidence and **loyalty** to the team.

All members in the group must understand the meaning of team spirit. It plays an important role both in personal and professional life. It is the key to success.













- 5 组织团队建设活动可以提高团队精神。例如,邀请团队成员共进午 餐可以提高他们对团队的信心和忠诚度。
- 6 团队中的所有成员都必须理解团队精神的含义。它在个人生活和职 业生活中都发挥着重要作用。这是成功的关键。





# **Words and Expresions**



belief /bɪˈliːf/ n. 看法,信念 lead to 导致,通向 willingness /ˈwɪlɪηnəs/ n. 愿意,意愿 enthusiasm /ɪn'θjuːziæzəm/ n. 热情,热爱的事物 demonstrate /'demonstreit/ v. 表现,表达 faith /feɪθ/ n. 信任,相信 freedom /ˈfriːdəm/ n. 自由 pile /paɪl/ n. 堆,成堆的东西 guidance / 'qaɪdns/ n. 指导,引导 loyalty /ˈlɔɪəlti / n. 忠诚,忠实











## If everyone is moving forward together, then success takes care of itself.

Task 1	Comprehension	Check
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Choose the best answer to fill in the blank in each statement below.

- 1. People with team spirit are willing to \_\_\_\_\_.
  - A. achieve their own goal
  - B. cooperate with other team members
  - C. work alone with enthusiasm
  - D. Learn more skills
- 2. Good team spirit is based on \_\_\_\_\_.
  - A. enthusiasm

B. individual ability

C. confidence

D. honesty











- 3. All team members should \_\_\_\_\_ when they are trying to make decisions.
  - A.have the chance to express themselves
  - B.listen to the team leader
  - C.keep their opinions and views to themselves
  - D.have the freedom to choose tasks
- 4. The following behaviors are good for building a successful team EXCEPT

A.helping other team members

B.organizing team building activities

C.communicating with each other

D.focusing on one's own tasks only











- 5. The main idea of the passage is \_\_\_\_\_.
  - Athe meaning of team spirit
  - B.how to become a successful team player
  - C.the advantages of working with a team
  - D.how to be an effective team leader





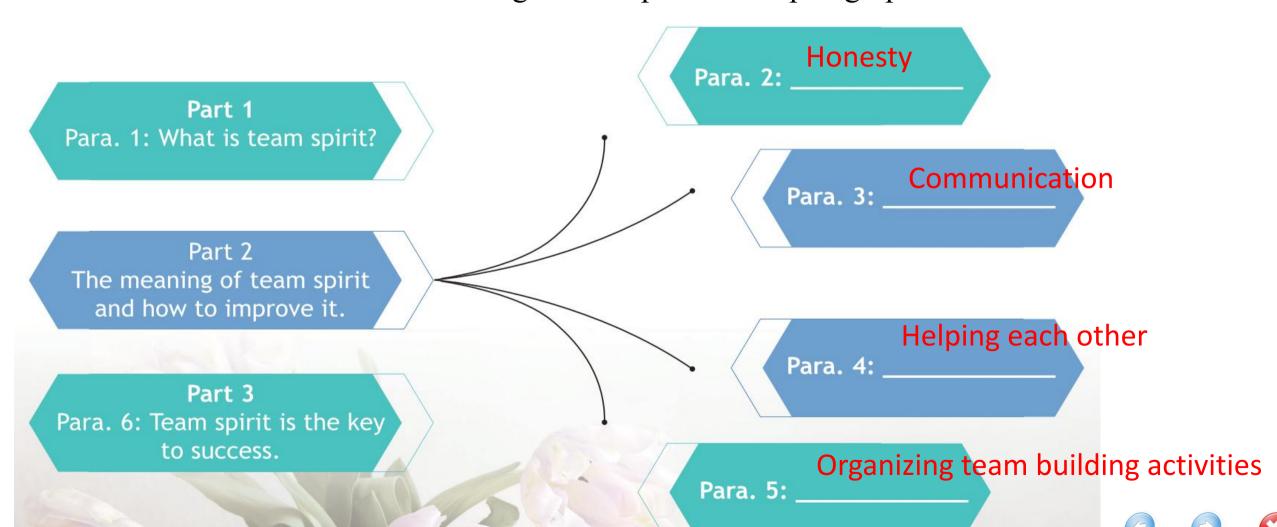






Task (2) Text Analysis

Fill in the blanks according to the topic of each paragraph.







# If everyone is moving forward together, then success takes care of itself.

Task (3) Content Questions

Fill in the blanks with proper words to answer the questions.

1. What kind of team can achieve better results?

A team with a health team spirit.

2. What does team spirit enable team members to do?

It enables team members to demonstrate the skills of cooperation











3. What is the basis of good team spirit?

Honest among fellow teammates

4. What should other team members do if one has a pile of work?

They should offer help

5. What is the use of organizing team building activities?

Organizing team building activities can improve team spirit











If everyone is moving forward together, then success takes care of itself.

Task 4

**Translation Practice** 

Translate the following sentences into Chinese.

1. Working in a team with a healthy team spirit leads to better results.

在一个具有健康团队精神的团队中工作会带来更好的结果。

2. Trust and faith among the team members will increase a sense of belonging.

团队成员之间的信任和信念会增加归属感。











3. Communication is the key to eff ective teamwork.

沟通是有效团队合作的关键。

4. Team building activities can improve members' confidence and loyalty to the team.

组织团队建设活动可以提高他们对团队的信心和忠诚度。

5. Team spirit plays an important role both in personal and professional life.

团队精神在个人生活和职业生活中都发挥着重要作用。











Task 5

Vocabulary Expansion

The following words are the virtues that a team player should possess. Match them with their Chinese equivalents.

modest warm-hearted responsible dedicated dependable generous 可靠的 负责的 热心的 dedicated dependable generous Virtues ( 宽宏大量的 专心致志的 谦虚的 warm-hearted responsible modest

















# **Culture Notes**

中国有句古话: 千人同心,则得千人之力; 万人异心,则无一人之用。意思是说,如果一千个人同心同德①,就可以发挥超过一千个人的力量; 如果一万个人离心离德,恐怕连一个人的力量也比不上。这就是我们为什么需要团队精神。团结互助②是中华民族的传统美德③。"以团结互助为荣,以损人利己为耻"这一社会主义荣辱观④高度概括了新时期社会主义社会中人际关系的基本特征和要求。团结就是力量⑤,是中国特色社会主义事业必定胜利的基本保证。

- 1 be of one heart and one mind 2 work in unity and help one another
- ③ traditional virtue ④ socialist concept of honor and disgrace
- ⑤ union is strength











## What is a memo?

备忘录是一种非正式的公文函件,通常用于在公司内部快速、有效地 传递关于人事任免、会议通知、公司政策等方面的信息,是公司内部最普 通的书面交流形式。

备忘录一般由日期、收件人、发件人、主题和正文组成。备忘录一般 简洁短小、结构清晰、阅读方便、传递迅速。正文部分语言应简要明了, 表达清楚。











#### 备忘录的书写格式如下:

1. 标题	Memo	
2. 收件人姓名、职务等	To:	
3. 发件人姓名、职务等	From:	
4. 日期	Date:	
5. 主题	Subject:	
6. 正文 第一段: 说明写备忘录的目的 第二段:	Paragraph 1: State the purpose of the memo.	
	Paragraph 2: Go into details and provide the necessary context.	
说明细节,提供必要的背景 第三段:提出具体要求	Paragraph 3: State your specific request from the audience.	











## Scenario

Imagine you are working in the Marketing Department of Zest Tech, a company that produces intelligent household appliances. The holiday season is coming and the company is planning to launch a marketing campaign to boost the sales of the new product, sweeping robot. The marketing manager, Richard Barker tells you to draft a memo to your colleagues, Jane Cooper, Mark Philips, and Jack Forster, and inform them to attend the meeting to discuss the planing of the marketing campaign. The meeting will be held on Friday, November 4 at 2 p.m. at the marketing department office. They should get prepared and present their ideas in the following aspects: price, place, and promotion activities.







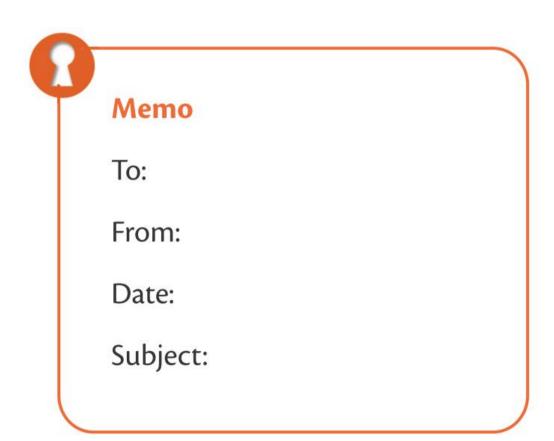




# What is a memo?

Task (1) Org

Organize the basic information according to the format of the memo.













Task (2) Organize the information into three paragraphs according to the following outline.



## **Paragraphs**

- 1. The purpose of the memo
- 2. Details of the meeting
- 3. What should the readers do?

#### **Details**











Task 3

Write the memo. Use clear and concise expressions.



### **Useful Expressions**

Please note that ...

at our office

boost the sales of...

Please get prepared...

hold a meeting

to discuss the planning of...

On the meeting...

present your ideas













## I can host a discussion.

Through this unit, we have basically comprehended the importance of team work and learned how to become an effective team member. Now, role-play with your group to host the discussion meeting for the marketing campaign of the sweeping robot according to the steps.









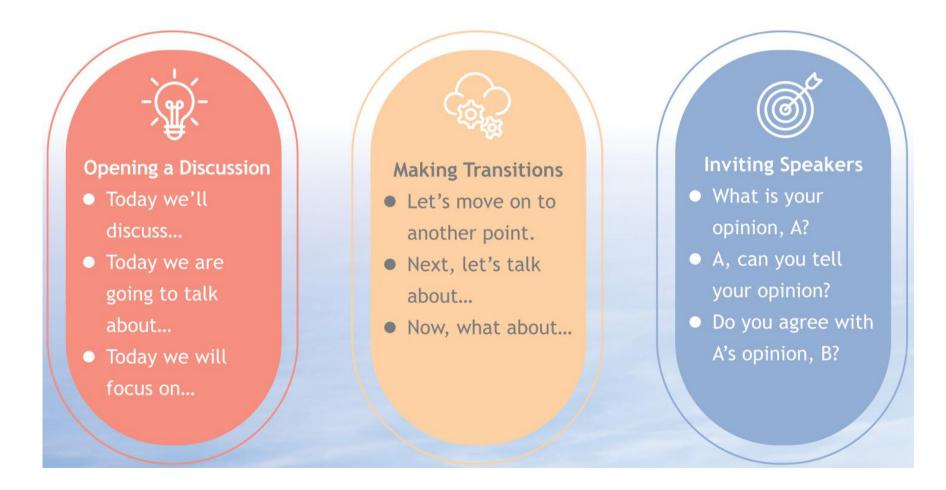




Task 1

Organize the Discussion

Discuss with your group the steps of hosting a discussion, and write an outline. Note down the expressions and sentences you will use in each step.













Task (2)

Host the Meeting

Host the discussion based on your outline. Make sure everyone expresses his/her views on the marketing campaign.













Task 3

Close the Discussion

At the end of the discussion, review the whole discussion. Make sure everyone understands the key points.

## **Closing a Discussion**

- I think we've covered everything on this list. Now let's sum up the discussion.
- If no one has anything to add, then we'll wrap up this discussion.
- Now let's review the whole discussion and draw a conclusion.
- From the discussion, we can conclude that...









# THANKS





- 1. stand out 突出,超群
- e.g. We had lots of good applicants for the job, but one stood out from the rest.

这份工作有许多不错的应征者,不过只有一个人脱颖而出.



- 2. strength /stren $\theta$ / n.
- ▲ 优势,实力
- e.g. It's important to know your own weaknesses and strengths. 了解自己的缺点和优点很重要.
- e.g. I feel this position matches my strength and career goals. I am confident that I will success on the role.

我认为你们这个职位正好合适,适合我的强项,我自信能做好。

- ▲ 体力,力量
- e.g. It may take a few weeks for you to build up your strength again. 可能需要几个星期你才能恢复体力。



- 3. come up with 提出,想出
- e.g. We can come up with our own ideas and learn more through discussion. 我们可以提出自己的想法,通过讨论进一步学习。
- e.g. Sometimes, we need to consider a problem from different angles in order to come up with a best solution for it.

有时候,我们需要从不同的角度考虑问题,从而想出最佳的解决办法。



- 4. motivate / məʊtɪveɪt/ vt. 激励,激发
- e.g. How do you motivate people to work hard and efficiently? 你是如何激励人们努力而高效地工作的?



- 5. involved /m'vplvd/a.
- ▲ 参与的,涉及的
- e.g. If she were involved in business, she would make a strong chief executive. 如果她经商的话,将会是一位有力的首席执行官。
- ▲ 必须投入的
- e.g. We believe the time and hard work involved in completing such an assignment are worth-while.

我们相信为完成这项任务所需要投入的时间和付出的努力是值得的。



- 6. inspiring /in'spaierin/ a.
- ▲ 启发灵感的
- e.g. Innovation is the key to business survival, and companies always encourage employees to put up inspiring ideas.

创新是企业生存的关键,公司总是鼓励员工提出启发灵感的想法。

- ▲ 鼓舞人心的
- e.g. What the company needs is dynamic and inspiring leadership!

公司所需要的是充满活力、鼓舞人心的领导。



- 7. contribution / kontri bju: sn/ n.
- ▲ 贡献
- e.g. He made a very positive contribution to the success of the project. 他对项目的成功贡献良多。
- ▲ This list ranked companies that make charitable contributions of a half million dollars or more.

这张清单列出了慈善捐款 50 万美元及 50 万美元以上的公司。